

**Tamil Nadu Textbook and Educational Services Corporation,**  
**Chennai-6**

**RC.No.999/PUR-II/2020**

**Procurement of SCHOOL BAG for the year 2020-2021**  
**Clarification / Remarks on the Queries raised in the Pre-Bid Meeting**  
**through Video Calling held on 20.05.2020 at 03.00.P.M.**

<b>Sl. No.</b>	<b>Queries Raised</b>	<b>Clarification / Amendment now issued</b>
1)	<p>Payment of security deposit: demanding performance bank guarantee for 24 months to 12 month due to following reasons:</p> <ol style="list-style-type: none"><li>1) As looking towards the current economic and liquidity situation of MSME and manufactures due to hard time lockdown and covid-19.</li><li>2) The 12 months validity should be sufficient as calculate 90 days more to the warranty period depended by the department.</li></ol> <p>Also, further this relaxation of condition will enable more workers of bidders to participate in the tender, loading to technical and economical benefits to the department.</p>	Bid Conditions confirmed
2	<p><b><u>Cash Credit Facility:</u></b> This Cash Credit Facility clause was introduced in TNTNBC tender from year 2018-19 onwards. But there was always a clause that in case bidder does not need any Cash Credit Facility to complete this tender supply then as an alternative there was a declaration in Annexures which said that bidder declares that bidder has self sufficient funds and does not need any Bank facility to complete this supply.</p> <p>With this condition being mandatory, you are encouraging bidders to mandatorily have Cash Credit facility from bank which is not correct. Therefore, as an alternate, Self-Declaration form should be accepted.</p>	<p>4.4.6. Cash Credit Facility / Bank Over Draft. The Tenderer shall have a minimum cash credit facility / Bank Over Draft of <b>Rs.5.00 Crores</b> exclusively for this work duly certified by the Banker. <b>(The original certificate in the prescribed format as in Annexure XVI issued by the Nationalised/Scheduled Bank should be enclosed).</b></p> <p><b>Annexure XVI:</b> Format for availability of <b>cash credit facilities / Bank over draft</b> - Nationalized / Scheduled Bank Certificate.</p>

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	<p><b><u>Payment of Security Deposit:</u></b> In previous years, this irrevocable Bank Guarantee was required for 18 months and not 24 months. 18 months validity should be sufficient for a Bank Guarantee as we need to complete our supply with 120 days (4 months) and balance 5% payment and Security deposit will be released after 6 months of last supply so overall 10 months. Still we are providing Bank Guarantee valid for 18 months. Unnecessary we will have to pay extra charges to bank for extending validity by 6 months.</p>	Bid Conditions confirmed
	<p><b><u>Annexure -I::</u></b> Last year this buckle was required in Polyacetal material. There is no change in any other material or specification this year other than this buckle so just want to check if it is a typing error or changed purposely.</p>	Bid Conditions confirmed
3)	We would request for extension of Tender closing date for a period of 21 days from completion of lockdown i.e. from 03rd Jun 2020 to 24th Jun 2020. This will be beneficial to all bidders for arranging the raw material for manufacturing samples.	Bid Conditions confirmed
4)	<b>1. Delivery Time :</b> In light of COVID-19 and uncertainty with regard to the future (Migrant labor issues), as a one-time exception we request you to increase the delivery time to <b>150 Days</b> .	Bid Conditions confirmed
	<b>2. Security Deposit :</b> We request you to provide clarification with respect to the same and we also request you to reduce the time period for Security Deposit to 12 Months, in the testing times, it would take up a huge portion of the working capital for long.	Bid Conditions confirmed
	<b>3. Technical Specification:</b> We request you to provide clarity regarding the same and we propose that the top handle should be placed in the center to maintain the integrity of the same.	Bid Conditions confirmed
	<b>4. Bid Submission Date:</b> We request you to reconsider the same	Bid Conditions confirmed
	<b>5. Penalty Clause:</b> We request you to reconsider the same, although we understand that it has been the same throughout the past years, we request to cap it to a maximum of 10% of the value of the delayed quantity instead of 10% of the total contract value.	Bid Conditions confirmed
5)	<b>Minimum Eligibility Requirements:</b> The Tenderer shall be a Manufacturer / Trader / Supplier of School bags and Food items and other commodities to the Government undertaking department can participate in the tender directly or Consortium with the Manufacturer of school bags the	Bid Conditions confirmed

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	<p>consortium partners Maximum of 3 members in which one of the partners should be a manufacturer of School bags at least for a period of last 3 financial years and he shall possess valid registration for the manufacture of School Bag issued by the competent Authority. One of the Consortium partners should be the Prime Bidder (Copy of valid Certificate of Registration under the relevant laws should be enclosed). The manufacturer having own manufacturing unit or Leased Unit with Infrastructure Facilities may be accepted and allowed to participate in the tender as consortium partner.</p>	
	<p><b>Supply:</b> As the quantity indented for the supply is very heavy the period of supply time shall be enhanced from 120 days to 180 days to enable the bidders to complete the supply without any difficulty.</p>	Bid Conditions confirmed
	<p><b>Payment Terms:</b> 90% of the bill amount may please be paid by retaining 10% towards performance guarantee and out of the 10% balance amount 5% shall be released in full after completion of supply within 15 days and the remaining 5% shall be paid after completion of the warranty period of 6 months.</p>	Bid Conditions confirmed
	<p><b>5.11.5:</b> Out of the remaining 10% of the bill amount 5% of the bill amount shall be settled in full after the effective performance of the contract to the entire satisfaction of the Corporation.</p>	Bid Conditions confirmed
6)	<p>Requested to: 1) due to the pandemic (Covid-19), the whole country is under lockdown since 24/03/2020. This resulted in shut down of all plants and factories. Hence, the arrangement of raw material for sample preparation has become almost impossible for anyone. Now, the government has started giving some relaxation, though it is very difficult to arrange raw materials as the whole Delhi-NCR is in RED Zone, we are trying our best to arrange raw materials. Moreover, it will take some time to arrange raw materials depending up on how the situation unfolds.</p>	Bid Conditions confirmed
	<p>We wish to mention that last year your esteemed organization did allow the consortium by issuing a corrigendum. Hence, we request your good self to kindly allow consortium in above captioned bid this year also.</p>	Bid Conditions confirmed

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	<p><b>*Clause 4.4.5. Past Experience:</b>            *The tenderer should have supplied at least @5% i.e. 3.77 lakhs of the Tendered quantity of 75.47 lakhs School Bag to any Government Department/Semi Government PSU/Local Government Bodies in any of the last 3 financial years**. (Supporting documents particularly invoice shall be enclosed along with the Tender including the certificate issued by the client for having completed the supply. A summary of the invoices showing the date of supply, client name, quantity and rate should be enclosed as per Annexure X).*</p> <p>Till last procurement the above criteria of having experience in government supply was not mandatory. We therefore, request your good self that for sake of good competition among the bidders kindly amend the above clause as:</p>	Bid Conditions confirmed
7)	<p><b><u>Due to Corona Virus Pandemic:</u></b>            01.Due to Corona Virus Pandemic, there is a lockdown across the country until 31st of May 2020.We are facing lot of challenges in resuming our productions Including the shortage of labour and also procuring the raw material.</p> <p>We therefore request to extend the tender submission date to at least last Week of June 2020 as this will help us to prepare the tender documents/samples and submit them Physically to the department.</p> <p><b><u>Past Experience clause:</u></b>            The tenderer should have supplied to one or more clients atleast @5% i.e.3.77 lakhs of the Tendered quantity of 75.47 lakhs School Bag in any one of the last 3 financial years.</p>	<p>Bid Conditions confirmed</p> <p>Bid Conditions confirmed</p>
8)	Requested to extend the submission of tender by 3 weeks.	Bid Conditions confirmed
9)	<p>Requested to :</p> <p>1) Allow consortium as was in the year 2018-19.            2) Extended the submission of tender</p>	Bid Conditions confirmed

Sd/-  
 Managing Director  
 Tender Inviting Authority  
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