

**Tamilnadu Textbook and Educational Services Corporation,  
Chennai-6.**

Rc.No.10450/PUR-I/2021

Date:29.01.2022

Procurement of Shoes for the year 2022-2023 Corrigendum and  
Clarification / Remarks on the Queries raised in the Pre-Bid Meeting  
held on 06.01.2022 at 03.30 p.m.

**CORRIGENDUM**

| CLAUSE                | EXISTING   | AMENDED   |
|-----------------------|--|---|
| 4.4.5 Past Experience | <p style="text-align: center;"><b>4.4.5. Past Experience:</b></p> <p>The tenderer should have supplied, atleast 1,73,000 pairs of Shoes i.e 5% of the tendered quantity of 34.59 lakh of School Shoes in any one of the last three financial years<br/><b>(Supporting documents including invoices shall be enclosed along with the tender as per Annexure V).</b></p> | <p style="text-align: center;"><b>4.4.5. Past Experience:</b></p> <p>The tenderer should have supplied with any Government / Boards/ Local Bodies/ Universities, atleast 1,73,000 pairs of Shoes @ 5% of the tendered quantity of 34.59 lakh of School Shoes in any one of the last three financial years<br/><b>(Supporting documents including invoices shall be enclosed along with the tender as per Annexure V).</b></p> |

**Clarification / Remarks on the Queries raised in the Pre-Bid Meeting and technical specification related replies are referred from technical expert.**

| Sl. No | Queries Raised   | Remarks  |
|--------|--|--|
| 1      | Annexure (V) Past Experience, column for invoice No. & Date should be more relaxed and should have an option of attaching a summary / statement of the Tax invoices raised against the work order.   | Bid Condition Confirmed  |
| 2      | <p>Page No.47 (P) IS:17011:2018<br/>Page No.49 Manufacturing Cost of PVC Upper and PVC Sole.</p> <p>Approximate Rs.160/ to Rs.175/- (Sizes 4-9) (Big sizes)<br/>The Projected above price is with Page 47 (P) and that 700 of SHOE (closed footwear) may kindly be seen again please.</p> <p>Page 52, 53 &amp; 54 out of SOLE DESIGN OPTION I, II &amp; III may kindly be written as reference purpose only.</p> | <p><u>Page 47 &amp; page 49</u></p> <p>The screening of hazardous chemicals is essential to detect them in the shoe. It shall comply as per prescribed limit in the standard IS17011:2018 (Table 1- Category 1 and 2) as mentioned in the tender specification.</p> <p>Rupees 160/- to 175/- is only the cost of manufacturing as given in tender specification.</p> |

| Sl. No | Queries Raised   | Remarks   |
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|        |  | <p>The cost of this test is one time only (Tender sample submission stage), hence it is negligible considering bulk procurement</p> <p><u>Page 52,53 &amp; 54) Sole Design</u></p> <p>Options can be used as reference purpose only (Not mandatory). But the technical specification of cleat depth (minimum 3 mm) should not be compromised.</p> |
| 3      | At page No.49 There is mentioned price approximately between 160 to 175 its included with GST or without GST?  | Bid Condition Confirmed   |
| 4      | <p>1) Page – 52,53,54 – make it defaults (3 – options)</p> <p>2) charges – included page 68 (Now 12% - Even 5) Point P</p> <p>3) Experience – Summary (Statement &amp; Invoices)</p>   | <p><u>Page 52,53 &amp; 54) Sole Design</u></p> <p>Options can be used as reference purpose only (Not mandatory). But the technical specification of cleat depth (minimum 3 mm) should not be compromised.</p> <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p>   |
| 5      | <p>1) Payment Details</p> <p>2) Material Description</p> <p>3) Nylon thread details</p>  | <p>Bid Condition Confirmed</p> <p>Already enough details about material and specification of thread is provided in the tender document. Page nos 42 to 46 may be referred.</p>  |
| 6      | <p>1) Regarding the turnover clause it is too low for quality bidders to participate. However the turnover clause is not going to help new and small manufacturers to participate because of the past experience clause. Also CVC guidelines allow upto 1.5 times of tender value.</p> <p>2) Request to change the raw material into PU or its equivalent instead of PVC as there are no indigenous manufacturers of PVC and also it is not eco friendly, PVC contains chemical activities of phthalates, organo tons and heavy metals which are toxic, leach out and evaporate into air and causing cancer and birth defects and other serious health defect to children. Therefore everywhere it is banned. In India though are have non phthalate PVC material there is no mechanism to check Government is against plastic. Since all the manufacturer are from down north the state is not even benefited by GST.</p> | <p>Bid Condition Confirmed</p> <p>PVC materials are not banned at present, shoe with PVC materials can be used provided it complies with IS 17011:2018 (Table1-Category 1 and 2).</p>   |

| Sl. No | Queries Raised  | Remarks   |
|--------|---|---|
| 7      | <p>Regarding EMD</p> <p>NSIC certificate is eligible for EMD exemptions.</p>  | Bid Condition Confirmed   |
| 8      | <p>Point No.4.21</p> <p>The sample shall be tested by the Corporation in any accredited laboratory.</p> <p>We propose that sample shall be tested from NABL accredited GOVT. laboratories for correctness of samples.</p>   | Bid Condition Confirmed   |
| 9      | <p>1) Minimum order of 5% quote is too less as tenderers can quote for very low quantity and great nuisance for serious tenderers. It should be minimum 20%</p> <p>2) SOLE DENSITY to be reduced.</p> <p>3) PERFORMANCE / EXPERIENCE certificate should be with Government organizations as otherwise it is easy to manipulate.</p> <p>4) TURNOVER criteria to be increased to 25 CRORES average for 3 year to rule out non serious participants.</p>   | <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> <p>Please refer corrigendum.</p> <p>Bid Condition Confirmed</p>   |
| 10     | <p>1. Total How many sample shoe to be submitted.</p> <p>2. Bank Guarantee Amount how much?<br/>(How much Rupees in Bank Guarantee amounts)</p> <p>3. Financial year 2019-2020 Income Tax filing is low than previous year because of COVID lockdown is it accepted to submit from 2019-2020?</p>   | <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p>  |
| 11     | <p>1) In EMD exemption case, MSME is alone accepted.</p> <p>2) Mention Model of shoe i.e.1,2,3 option is there. Sole of shoe should be in this three option.</p>  | <p>Bid Condition Confirmed</p> <p>The options can be used as reference purpose only (Not mandatory). But the technical specification of cleat depth (minimum 3 mm) should not be compromised.</p> |
| 12     | <p>1) We propose that the samples shall be tested by the Corporation in a NABL accredited Government Laboratory. it is very important to test these samples in a NABL accredited Government Laboratory for accurate results.</p> <p>2) We would like to confirm that in previous years if sample of a bidder is failed in testing in Boys category but passed in Girls category then price bid of that bidder would open for a category in which his samples are passed. So are we going to follow same practice this year.</p> | <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p>   |

| Sl. No | Queries Raised   | Remarks  |
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|        | <p>3) Does this mean that one firm / Participant can bid for more than one tenders in same name and if price bid opens for both his tenders then the lowest one against those two tenders will be considered?</p> <p>4) Does this mean that if a Bidder has ever been blacklisted by any state or central government department then he is not allowed to participate in this tender?<br/>What if bar subsists on bidder's Blacklisting matter. Instead it should be clearly mentions that bidder should have NEVER been blacklisted by any state of central government department.</p> <p>5) We have supplied bulk material to state like UTTAR PRADESH where official language is Hindi and therefore purchase order and performance certificate is in Hindi. Can we get these translated in English and submit a notary attested copy?</p> <p>6) We have 2500 to 3000 invoices in a year. Please confirm how many invoices shall we provide for the sake of brevity.</p> <p>7) Please confirm if NSIC certificate is valid against EMD. Instead of Demand Draft can we submit copy of NSIC certificate?</p> <p>8) We propose that It's very costly to maintain a shoe that is 100% as per this complaint. This test method is mainly used as per European standards for Shoes which are way more expensive compared to what we need to supply against this tender.<br/>Moreover, almost 99% footwear in Indian market is not as per this compliance due to cost factor and also its not proven whether presence of some harmful chemicals in a shoe can really effect human skin.</p> | <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> <p>The cost of this test is one time only (Tender sample submission stage), hence it is negligible considering bulk procurement</p> |
| 13     | <p>Reg. EMD Exemption</p> <p>Kindly clarify if Medium scale units are exempted from payment of EMD.</p>  | <p>Bid Condition Confirmed</p>   |

| Sl. No | Queries Raised   | Remarks   |
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| 14     | <p>1) Sample should be tested in a NABL accredited Government Laboratory.</p> <p>2) NSIC should be valid as EMD.</p> <p>3) (Page No.47 point No. P. Screening of harmful chemical substances present in the PVC Shoes – PVC Shoes and components shall comply Harmful chemical substances present as per IS 17011 : 2018 – Table 1 (Cat-1 &amp; 2).</p> <p>This clause should be removed as it will make the shoe costly as it is not in Indian standards.</p>   | <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> <p>The screening of hazardous chemicals is essential to detect them in the shoe. It shall comply as per prescribed limit in the standard IS 17011:2018 (Table 1-Category 1 and 2) as mentioned in the tender specification.</p> |
| 15     | <p>Manufacturer: The Tenderer shall be a manufacturer of FOOTWEAR (Velcro Sandal) at least for a period of last 3 financial years and he shall possess valid registration for the manufacture of FOOTWEAR (Velcro Sandal) issued by the competent Authority. Manufacturer should submit valid Manufacturing / and other documents as per rules in force. The manufacturer should have his own manufacturing unit. The manufacturer shall produce a valid proof for production capacity. (Copy of valid Certificate of Registration, chartered engineer certified production capacity and list of critical machinery available should be enclosed).</p> <p>Turnover: The average annual turnover of the bidder during the last three financial years from 2017-2018 to 2019-2020 shall not be less than Rs.5.00 crore. (Attach certificate from Chartered Accountant along with audited balance sheets and Profit and Loss Account Statement for the last 3 financial years)</p> <p>Production Capacity: The Tenderer shall have the production capacity with the required minimum of 5% of the tendered quantity of 25.89 lakh to manufacture at least 1,30,000 pairs of Footwear (Velcro Sandal) per annum during the last 3 years with the required minimum Plant, Machinery, Manpower and Laboratory Equipments at the Manufacturing Unit. The tenderer shall have the inbuilt facility for testing the quality of Footwear (Velcro Sandal) to be supplied (Documentary proof of list of Plant and Machineries and Lab Equipments with full address of factory and address proof for factory address should be notarized and enclosed).</p> | <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p>  |

| Sl. No | Queries Raised  | Remarks  |
|--------|---|--|
|        | <p>4.4.4. Minimum Quantity to be offered: The Tenderer shall offer to supply, not less than 1,30,000 pairs of Footwear (Velcro Sandal) within the contract period of 120 days.</p> <p>4.4.5. Past Experience: The Tenderer should have supplied at least @ 5% 1,30,000 pairs of the Tendered quantity of 25.89 lakh Footwear (Velcro Sandal) in any one of the last 3 financial years. (Supporting documents including invoices shall be enclosed along with the Tender as per Annexure XIV).</p> <p>4.4.6. Cash Credit Facility: The Tenderer shall have a minimum cash credit facility of Rs. 6.30 Crore exclusively for this work duly certified by the Banker. (The original certificate in the prescribed format issued by the Nationalised / Scheduled Bank should be enclosed).</p>  | <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> |
| 16     | <p>This is with reference to pre-bid meeting for the above-mentioned tender for supply of School Shoes scheduled on 06<sup>th</sup> Jan 2022 at 1530 hrs.</p> <p>In view of the rising Covid cases and restrictions imposed by multiple state governments, we would hereby request to kindly schedule the Pre-bid meeting over Webex, Zoom or MS Teams instead of physical meeting at Chennai on 6<sup>th</sup> Jan 2022 at 1530 hrs.</p> <p>We would be highly obliged for your kind consideration.</p> <p>We would look forward for your valued support and cooperation.</p>  | <p>Bid Condition Confirmed</p>   |
| 17     | <p>1. The permission to quote 5% quantity is not at all practical. This may cause participation of incompetent non-serious bidders resulting in spoiling total bidding process. The department has faced such situation in the tender of school bags 2-3 years back when no other bidder was ready to much L1 prices. Therefore we suggest that it should be compulsory to bid entire quantity of a particle particular item. Department will have option to give full or part quantity as per their capacity assessment of the bidder.</p> <p>2. This is further suggested to keep financial criteria like turnover and performance according to the full volume of a particular item.</p> <p>3. The experience criteria should be of government department or government PSU along with proper documentary proof. Otherwise private experience have full possibilities of manipulation.</p> | <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> |

| Sl. No | Queries Raised  | Remarks  |
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| 18     | <p>1. It is not logical to quote 5% of the quantity at all. This may lead to the participation of incompetent non-serious bidders resulting in poor overall bidding process. Therefore we suggest that bidding for the full quantity of a particular commodity should be mandatory. The department will have the option to offer full or part quantity as per the assessment of the bidder's capacity.</p> <p>2. It is very important to have experience certificate from any government department / institution. Therefore, only the experience certificate of the government department / institution should be accepted.</p> <p>3. It is further suggested to have financial parameters like turnover and performance as per absolute quantity of a particular commodity.</p>   | <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> |
| 19     | <p>Due to unprecedented situation of Corona virus our production unit is partially closed and we request you to defer the pre-bid meeting and tender submission date for 15 days.</p>   | <p>Bid Condition Confirmed</p>   |
| 20     | <p>1. As per tender clause 4.4.4 minimum quantity to be offered, you have permitted the quantity to be offered as 5% of the total quantity, which is not good for the bidding process as some non-serious bidders can enter the process and give very less L1 price for minimum quantity for spoiling the bidding. The other parties are not able to match that L1 price. Therefore in our point of view bidder should quote for the entire quantity and department will have the option to distribute the quantity as per bidder's production capacity which is assessed by you.</p> <p>2. Similarly the other eligibility criteria's like turnover, Past performance are according to the full quantity required of the bidding items.</p> <p>3. Also the past performance as per Clause 4.4.5 should be from Government Department or Government Undertaking or PSU along with proper supporting documents. The private experiences have chances of manipulations.</p> | <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> <p>Bid Condition Confirmed</p> |
| 21     | <p>Due to Corona virus pandemic in India. The working in the entire country is affected, Govt. of India and the state Govt's announced the high alerts, the public places are shut down and even the movement by the public is restricted. The entire businesses in India are affected, working in the factories are also very much affected by this epidemic. Also one of our Director is Covid Positive and are under home quarantine. Therefore we are requesting you to kindly extend the closing date and time of above mentioned T.E. for at least two to three weeks till the situation becomes normalized.</p>  | <p>Please refer corrigendum.</p>   |

| Sl. No | Queries Raised  | Remarks                   |
|--------|---|---------------------------|
| 22     | <p>Due to Corona virus pandemic in India the working in the entire country have been highly affected Govt. of India and mainly our state Govt of Delhi has ordered for operations of all offices to be shut completely and completely to work from home now.</p> <p>We have here with attached the DDMA order pertaining to the same for your kind perusal. Due to this order we have not been able to do any tender documentation and also get the samples ready on time due to closure of manufacturing units as well. To add to the issues one of our director has been Covid positive and the complete family has been under home quarantine. Considering all the above factors and as act of natural justice which gives opportunity to everyone who is entailed to participate in this tender.</p> <p>We kindly request postpone the tender for 3 weeks for us to get back to normalcy and participate in the same.</p> | Please refer corrigendum. |
| 23     | <p>Due to the sudden outbreak of COVID-19 pandemic in the country. Private offices in Delhi have been closed by the Delhi Disaster Management Authority (DDMA) Delhi till further notice.</p> <p>It is also to be informed that due to Covid-19 pandemic, the presence of minimum employees in bank and essential services in Delhi has been fixed by the government and the working time has also been reduced. Therefore it is not possible to prepare to the tender document and bank guarantee in such a short pandemic time. (Notice of DDMA enclosed herewith). Therefore, we request the department to extend the tender submission date to at least 20 days.</p>  | Please refer corrigendum. |
| 24     | <p>Due to rising of Covid pandemic in all states of the country we are working with less than 50% capacity on our company as per the local government guidelines also there restriction on travel and free movement of vehicles in our state.</p> <p>Due to the above reason, samples production &amp; documentation of the tender documents is disturbed and we might not be able to get the samples and documents ready as per your requirement by the tender opening date.</p> <p>Therefore, we request you to kindly extend the due date of the tender by at least two weeks so that the tender can be submitted suitably.</p> <p>Kindly do the needful and extend the due date and oblige.</p>   | Please refer corrigendum. |

Sd/-  
Managing Director  
Tender Inviting Authority  
Tamilnadu Textbook and  
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